

ANALYTIC SERVICES INC.

Informing decisions that shape the Nation's future.

AUTHORIZED FEDERAL SUPPLY SERVICE PROFESSIONAL ENGINEERING SERVICES

Analytic Services Inc. is a non-profit public research institute providing services to strengthen public institutions by improving their effectiveness and efficiency. Analytic Service, Inc. services also revolve around enhancing public safety by helping the nation deal with 21st century threats and protecting U.S. Technological leadership by nurturing the science and technology workforce. Analytic Services' core business centers around Policy & Doctrine Analysis and Acquisition Decision Support.

| | |
|------------------------|---|
| Special Item No. 871-1 | Strategic Planning for Technology Programs/Activities |
| Special Item No. 871-2 | Concept Development and Requirements Analysis |
| Special Item No. 871-3 | System Design, Engineering and Integration |
| Special Item No. 871-4 | Test and Evaluation |
| Special Item No. 871-5 | Integrated Logistics Support |
| Special Item No. 871-6 | Acquisition and Life Cycle Management |

Note: This contract shall only be used for the services listed. Inappropriate use of the contract for other than Professional Engineering Services (PES) may subject the customer agency to penalties provided by statute and regulation.

Analytic Services Inc.

2900 South Quincy Street, Suite 800
Arlington, Virginia 22206-2265
(703) 416-2000

www.anser.org

Contract Number: **GS-23F-0229M**

Period Covered by Contract: **July 2, 2007 – July 1, 2012**

General Services Administration Federal Supply Service

Pricelist current through Modification # PA-0003, dated 07-02-07.

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

| | | |
|------------------|---|--|
| Contractor | Analytic Services Inc. 2900 South Quincy Street, Suite 800 Arlington, VA 22206 | Business Size: Large DUNS Number: 07-781-5736 |
| Telephone | (703) 416-2000 | |
| Toll-Free Watts | (866) 226-5697 | |
| Fax | (703) 416-4451 | |
| Point of Contact | Rene Govantes, Contract Administrator PH: 703-416-3022 Fax: 703-416-1344, rene.govantes@anser.org | |

CUSTOMER INFORMATION

| | |
|------|---|
| 1a. | Table of Awarded Special Item Number(s) with appropriate cross-reference to page number(s) (attach separate sheet if necessary). 871-1, 871-2, 871-3, 871-4, 871-5, 871-6 |
| 1b. | Identification of the lowest-priced item or service and lowest unit price for that item or service for each special item number awarded (attach separate sheet if necessary). See attached pages. |
| 2. | Maximum order threshold: \$750,00 |
| 3. | Minimum order: \$100 |
| 4. | Geographic coverage (delivery area): Worldwide |
| 5. | Points of Production (city, county, and state or foreign country): Same as contractor. |
| 6. | Discount from list prices or statement of net price: Government net prices attached (see pricing pages) (discounts if any already deducted). |
| 7. | Quantity discounts: None offered. |
| 8. | Prompt Payment Terms: Net 30 days. |
| 9.a | Annotate if Government commercial purchase card is accepted [X]YES []NO |
| 9.b | Discount for payment by Government commercial credit card: None. |
| 10. | Foreign items (list items by country of origin): None. |
| 11.a | Time of delivery: Specified on the Task Order. |
| 11.b | Expedited delivery: Contact Contractor |
| 11.c | Overnight and 2nd day delivery: Contact Contractor |
| 11.d | Urgent Requirements: No. |
| 12. | FOB Point(s): Destination |
| 13. | Ordering address: Same as Contractor |
| 14. | Payment address(es): Analytic Services Inc. Attention: Accounts Receivable 2900 South Quincy Street, Suite 800 Arlington, VA 22206 |
| 15. | Warranty provision: Contractor's standard commercial warranty. |
| 16. | Export packing charges: N/A |
| 17. | Terms and conditions of Government commercial credit card acceptance (if applicable): N/A |

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USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION

SUMMARY EXPLANATION OF LABOR CATEGORIES

GSA LABOR CATEGORIES

AUTHORIZED GSA PRICING

INFORMATION FOR ORDERING OFFICES

Special Notice to Agencies

Small Business Participation

The Small Business Administration (SBA) strongly supports the participation of small business concerns in the Federal Supply Schedule Program. To enhance small business participation, SBA policy allows agencies to include in their procurement base and goals the dollar value of orders expected to be placed against the Federal Supply Schedule and to report accomplishments against these goals.

For orders exceeding the micro-purchase threshold, FAR 8.404 requires agencies to consider the catalogs or pricelists of at least three Schedule Contractors or consider reasonably available information by using the GSA Advantage! online shopping service (www.gsaadvantage.gov/advgsa/main_pages/start_page.jsp). The catalogs or pricelists, GSA Advantage!, and the Federal Supply Service homepage (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used to assist in including small businesses, small disadvantaged businesses, and women-owned small businesses among those considered when selecting pricelists for a best-value determination.

For orders exceeding the micro-purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. **GEOGRAPHIC SCOPE OF CONTRACT/OVERSEAS INSTALLATIONS**

The geographic scope of this contract is the 48 contiguous states, the District of Columbia, Alaska, and Hawaii. The same terms and conditions shall apply to all orders for services within the geographic scope of this contract, except for the following:

- a. The U.S. Government must provide logistics support, as available, in overseas locations in accordance with all applicable U.S. Government regulations to Analytic Services Inc. personnel whose services are exclusively required for the fulfillment of the terms and conditions of the contract.
- b. Foreign living allowances shall apply.

2. **CONTRACTOR'S ORDERING AND ADDRESS INFORMATION**

Mailed orders should be sent to the following address:

Analytic Service Inc.
2900 South Quincy Street, Suite 800
Arlington, VA 22206

Facsimile orders should be directed to:

Analytic Services Inc.
Attention: Rene Govantes (719) 416-1344

Contractor's payment address:

Analytic Services Inc.
2900 South Quincy Street, Suite 800
Arlington, VA 22206
Phone: (703) 416-2000

Government commercial credit cards will be accepted for payment. In addition, bank account information for wire transfer payments will be shown on the invoice.

3. **INVOICES AND PAYMENT**

- a. Analytic Services Inc. services shall be presented for payment on the invoices in the same manner as Analytic Services Inc. sells to its other government customers.
- b. Firm Fixed Price Payment Terms: For Firm Fixed Price orders with a period of performance exceeding thirty (30) calendar days, Analytic Services Inc. will propose a Milestone billing Schedule, if acceptable to the ordering agency, based upon specific delivery dates and deliverable items submitted. Analytic Services Inc. will invoice upon delivery and acceptance of each deliverable item listed on the Milestone Billing Schedule. Payment will be made in accordance with the Prompt Payment Act.

4. **STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD ORDER FORMS**

Block 9: G. Order/Modification Under Federal Schedule
Block 16: Contractor Establishment Code (DUNS): 07-781-5736
Block 30: Type of contractor: Non-profit
Block 31: Women-owned business: No
Block 36: Contractor's taxpayer identification number (TIN) 54-0695125

4a. **CAGE CODE:** 4A458

5. **PRICES/FOB:** Destination

The rates for PES service are based on the understanding that services are to be performed within either Analytic Services' facilities (Analytic Services Inc. Site) or a

Government Agency's (Client Site).

a. **Analytic Services Inc. Site:** For rates based on Analytic Services' facilities, it is understood that Analytic Services will provide the necessary office/work space, normal office supplies, and standard office equipment required to perform the services required.

b. **Client Site:** For rates based on Client Facilities, it is understood that the Government agency will provide the necessary office/work space, normal office supplies, and standard office equipment required to perform the services required. Client Facilities must be guaranteed for a minimum of 90 (ninety) days. Analytic Services will not accept Client Site orders for periods of performance less than 90 days.

6. **COMMERCIAL DELIVERY SCHEDULE (MULTIPLE AWARD SCHEDULES)**

a. **Time of Delivery.** The Contractor shall deliver to the destination within the number of calendar days after receipt of order (ARO), as set forth below. Offerors shall insert in the "Time of Delivery (days ARO)" column in the Schedule of items a definite number of calendar days within which delivery will be made. In no case shall the offered delivery time exceed the Contractor's normal commercial practice.

| Items or Groups of Items(Special Item Number [SIN] or Nomenclature) | Delivery Time(Days ARO) |
|---|--|
| 871-1; 871-2; 871-3 | As negotiated between Analytic Services Inc. and the Ordering Agency |

b. **Expedited Delivery Times.** For those items that can be delivered more quickly than the delivery times in 6.a., the offeror is requested to insert below a time (hours or days ARO) that delivery can be made when expedited delivery is requested as mutually agreed upon between Analytic Services Inc. and the Ordering Agency on each individual order.

| Items or Groups of Items(SIN or Nomenclature) | Expedited Delivery Time(Hours or Days ARO) |
|---|--|
| 871-1; 871-2; 871-3 | As negotiated between Analytic Services Inc. and the Ordering Agency |

c. **Overnight and 2-Day Delivery Times.** Schedule customers may require overnight or 2 day delivery. The offeror is requested to annotate in its pricelist or by separate attachment the item that can be delivered overnight or within 2 days. Contractors offering such delivery service will be required to state this in the Federal Supply Schedule pricelist details, as mutually agreed upon between Analytic Services Inc. and the customer per the task order.

d. **Urgent Requirements.** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an Ordering Agency, agencies are encouraged, if time permits, to contact the Contractor for accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephone replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the Ordering Agency, any order(s) placed pursuant to the agreed-upon accelerated delivery timeframe shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. **QUANTITY DISCOUNTS**

There are no quantity discounts associated with this contract or any order placed hereunder.

8. PRODUCTION POINTS AND STATEMENT CONCERNING FOREIGN PRODUCED ITEMS

Analytic Services Inc. does not operate any plants or manufacture any products, however, Analytic Services Inc. offers services both nationally and internationally and has offices at the following locations and will perform services at any Client Site locations world wide:

| | |
|--|---|
| 2900 South Quincy Street Suite 800 Arlington, VA 22206 | On Gateway Plaza 1330 Inverness Drive Suite 100 Colorado Springs, CO 80910 |
| Hampton Roads Business Center II 303 Butler Farm Road Suite 114 Hampton, VA 23666 | |

9. **EXPORT PACKAGING**—not applicable

10. **MINIMUM DOLLAR VALUE OF ORDERS ISSUED**—\$100

11. **MAXIMUM ORDER** (all dollar amounts are exclusive of any discount for prompt payment)

a. The maximum dollar value per purchase order/price for all leased products will be \$750,000.

b. Orders That Exceed the Maximum Order (I-FSS-125) (Aug 1995)

In accordance with FAR 8.404 there may be circumstances where an ordering activity
i. finds it advantageous to request a price reduction such as where a quantity of an individual order clearly indicates the potential for obtaining a reduced price.

To assist the customer agencies to determine when they should seek a price decrease a level called a maximum order has been established under the contract. When an agency
ii. order exceeds this amount it is recommended that the ordering activity contact the contractor for a reduced price.

c. Analytic Services Inc. may:

i. Offer a lower price for this requirement (the Price Reduction clause is not applicable to orders placed over the Maximum Order in FAR 52.216-19)

ii. Offer the lowest price available under the contract; or

iii. Decline the order, orders must be returned in accordance with FAR 52.216-19.

d. A delivery order for quantities that exceed the maximum order may be placed with the contractor selected in accordance with FAR 8.404. The order will be placed under the current contract.

e. Sales for orders that exceed the Maximum Order shall be reported in accordance with GSAR 552.238-72.

12. **SECURITY CLEARANCE**

In the event that security requirements are necessary, the ordering activities may incorporate, in their delivery order(s), a security clause in accordance with current laws, regulations, and individual policy; however, the burden of administering the security requirements shall be with the administering agency. If any costs are incurred as a result of the inclusion of security requirements, such costs will be negotiated with the schedule contractor on an open-market basis, outside the scope of the contract.

13. CONTRACT ADMINISTRATION FOR ORDERING OFFICES

Any ordering office, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (1) Termination for the Government's Convenience and (m) Termination for Cause. (See paragraph C1.)

14. GSA ADVANTAGE!

GSA Advantage! is an online, interactive electronic information and ordering system that provides online access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- a. Manufacturer
- b. Manufacturer's part number
- c. Product categories

Agencies can browse GSA Advantage! by accessing the World Wide Web using a browser (for example, NetScape). The Internet address is www.fss.gsa.gov/.

15. PURCHASE OF INCIDENTAL, NON-SCHEDULE ITEMS

For administrative convenience, open market (non-contract) items may be added to a Federal Supply Schedule BPA or an individual order, provided that the items are clearly labeled as such on the order, all applicable regulations have been followed, and price reasonableness has been determined by the ordering activity for the open market (non-contract) items. Non-contract items that exceed \$2,500 will be competed on an open-market basis or added through modification to the contract. Analytic Services Inc. will proposal and invoice fully burdened (indirect costs) open market items in accordance with our DCAA approved provisional rates.

16. CONTRACTOR COMMITMENTS, WARRANTIES, AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties, and representations include (in addition to those agreed to for the entire schedule contract):

- (1) Time of delivery or installation quotations for individual orders

Technical representations or warranties of products concerning performance; total system performance or configuration; or physical, design or functional characteristics and capabilities of a product, equipment, service, or software package submitted in response to requirements that result in orders under this schedule contract

- (2) Any representations or warranties concerning the products made in any literature, description, drawings, or specifications furnished by the Contractor

(3) The above is not intended to encompass items not currently covered by the GSA Schedule contract.

17. BLANKET PURCHASE AGREEMENTS

Federal Acquisition Regulation (FAR) 13.201(a) defines BPAs as "... a simplified method of filling anticipated repetitive needs for supplies or services by establishing 'charge accounts' with qualified sources of supply." The use of BPAs under the Federal Supply Schedule Program is authorized in accordance with FAR 13.202 (c)(3), which reads, in part, as follows:

"BPAs may be established with Federal Supply Schedule Contractors, if not inconsistent with the terms of the applicable schedule contract." Federal Supply Schedule contracts contain BPA provisions to enable schedule users to maximize their administrative and purchasing savings. This feature permits schedule users to set up "accounts" with

Schedule Contractors to fill recurring requirements. These accounts establish a period for the BPA and generally address issues such as the frequency of ordering and invoicing, authorized callers, discounts, and delivery locations and times. Agencies may qualify for the best quantity or volume discounts available under the contract, based on the potential volume of business that may be generated through such an agreement, regardless of the size of the individual orders. In addition, agencies may be able to secure a discount higher than that available in the contract based on the aggregate volume of business possible under a BPA. Finally, Contractors may be open to a progressive type of discounting where the discount would increase once the sales accumulated under the BPA reach certain prescribed levels. Use of a BPA may be particularly useful with the new maximum order feature. See the suggested BPA format, contained in this Schedule Pricelist, for customers to consider when using this purchasing tool.

18. CONTRACTOR TEAM ARRANGEMENTS

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a customer agency requirement. The policy and procedures outlined in this section will provide more flexibility and allow innovative acquisition methods when Federal Supply Schedules are used.

19. SECTION 508 COMPLIANCE

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) format at the following address:

The EIT Standard can be found at: www.Section508.gov/.

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

Preamble

ANALYTIC SERVICES INC. provides commercial products and services to the Federal Government. We are committed to promoting participation of small businesses, small disadvantaged businesses, and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

Commitment

To actively seek and partner with small businesses.

To identify, qualify, mentor, and develop small businesses, small disadvantaged businesses, and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrates our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small businesses, small disadvantaged businesses, and women-owned small businesses to supply products and services to our company.

To ensure that procurement opportunities are designed to permit the maximum possible participation of small businesses, small disadvantaged businesses, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase the number of small businesses with which to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small businesses, small disadvantaged businesses, and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact Ruth Sherrill, (703) 416-3622, via e-mail at ruth.sherrill@anser.org or via fax at (703) 416-1344.

Summary Explanation of Labor Categories

This document provides descriptions, including degree and experience requirements, of the labor categories Analytic Services Inc. offers under this contract. Each position includes an associated labor code that should be used when ordering services. The labor category definitions that follow describe the functional responsibilities and education and experience requirements for each labor category. The table “Degree/Experience Equivalency” delineates our policy for substituting experience in lieu of degrees and vice versa. These requirements are a guide for the experience and educational background of typical personnel in each labor category. However, personnel placement in a specific labor category is at the sole discretion of Analytic Services Inc.

Degree/Experience Equivalency*

| Degree | Experience Equivalence | Other Equivalence |
|-------------|---|---|
| Associate's | 2 years' relevant experience | Vocational or technical training in work-related fields† |
| Bachelor's | Associate's + 3 years' relevant experience or 5 years' relevant experience | Professional work-related certification, such as vendor certifications (e.g., Microsoft Windows NT) or Technical training in work-related fields† |
| Master's | Bachelor's + 3 years' relevant experience or Associate's + 5 years' relevant experience | Professional license, for example, Professional Engineer |
| Doctorate | Master's + 3 years' relevant experience or Bachelor's + 6 years' relevant experience | |

* Multiple degrees at the same level are equivalent to two additional years of experience

† Equivalence of years of relevant experience depends on type, length, and scope of training

| | | | | |
|--|---|--|--|---|
| <p><u>1.</u> <u>Executive</u> <u>Professional</u> <u>Staff</u></p> | <p><u>2.</u> <u>Engineering</u> <u>Program</u> <u>Manager</u></p> | <p><u>3.</u> <u>Principal</u> <u>Engineer(Chemical,</u> <u>Civil, Electrical, and</u> <u>Mechanical)</u></p> | <p><u>4.</u> <u>Senior Engineer</u> <u>(Chemical, Civil,</u> <u>Electrical, and</u> <u>Mechanical)</u></p> | <p><u>5.</u> <u>Engineer</u> <u>(Chemical, Civil,</u> <u>Electrical, and</u> <u>Mechanical)</u></p> |
| <p><u>6.</u> <u>Functional</u> <u>Area</u> <u>Specialist</u></p> | <p><u>7.</u> <u>Technical</u> <u>Advisor</u></p> | <p><u>8.</u> <u>Associate</u></p> | <p><u>9.</u> <u>Editorial and</u> <u>Graphics</u> <u>Specialist</u></p> | <p><u>10.</u> <u>Technical and</u> <u>Administrative</u> <u>Specialist</u></p> |

1. Executive Professional Staff

Responsible for overall technical, business, and financial management of programs and projects. Oversees program budgets, schedules, and performance. Directs staff. Has primary responsibility for program health. Responsible for ensuring that corporate resources are available and are effectively used to meet client goals and requirements. Prepares reports on and communicates status and outcomes of contract performance. Develops technical approaches for complex problems and provides expertise at the highest government and corporate levels.

Minimum Education and Experience Requirements

Must possess academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken, including computer science, information systems, decision sciences, architecture, planning, design, engineering, operations research, math, physics, political science, international relations, liberal arts, business or management, and economics or other social sciences.

Must have experience acting as lead, manager, and administrator for contract efforts. Has experience serving as the primary interface and point of contact with client program authorities and representatives on technical and program issues. Has experience supervising program and project operations by developing procedures, planning and directing execution of all aspects of the effort, and monitoring and reporting progress. Has experience interacting, communicating, and advising at the highest government and corporate levels. Has specialized experience in one or more functional or operational domains and expertise in related government, military, and commercial applications. Demonstrates technical achievement at the highest government and corporate levels, including the ability to identify, evaluate, and propose original and practicable methods of resolving complex problems. Is recognized for superior high-level private- and/or public-sector achievement.

There are four skill/experience levels in this labor category (levels 301–304), with separate pricing for either an Analytic Services Inc. site or a client site (see the pricing section). The minimum experience required is 10 years plus a master's degree or equivalent (see the "Education/ Experience Equivalency" table at the beginning of this section). Twenty years' experience is generally required at the highest skill/experience level (304). Analytic Services Inc. determines the level by identifying the special skills and qualifications required and matching those to the specific task(s).

| | | | | |
|--|---|---|---|--|
| <u>1.</u> <u>Executive</u> <u>Professional</u> <u>Staff</u> | <u>2.</u> <u>Engineering</u> <u>Program</u> <u>Manager</u> | <u>3.</u> <u>Principal</u> <u>Engineer(Chemical,</u> <u>Civil, Electrical, and</u> <u>Mechanical)</u> | <u>4.</u> <u>Senior Engineer</u> <u>(Chemical, Civil,</u> <u>Electrical, and</u> <u>Mechanical)</u> | <u>5.</u> <u>Engineer</u> <u>(Chemical, Civil,</u> <u>Electrical, and</u> <u>Mechanical)</u> |
| <u>6.</u> <u>Functional</u> <u>Area</u> <u>Specialist</u> | <u>7.</u> <u>Technical</u> <u>Advisor</u> | <u>8.</u> <u>Associate</u> | <u>9.</u> <u>Editorial and</u> <u>Graphics</u> <u>Specialist</u> | <u>10.</u> <u>Technical and</u> <u>Administrative</u> <u>Specialist</u> |

2. Engineering Program Manager

Responsible for overall technical, business, and financial management of programs and projects. Oversees program budgets, schedules, and performance. Directs staff. Has primary responsibility for program health. Responsible for allocating resources effectively to meet client goals and requirements. Serves as the contractor's single point of contact for the client. Prepares reports on and communicates status and outcomes of contract performance. Develops technical approaches for complex problems and provides expertise at the highest government and corporate levels.

Minimum Education and Experience Requirements

Has a master's or doctoral degree in chemical, civil, electrical, and/or mechanical engineering from an accredited graduate engineering educational institution. Has a minimum of 10 years' experience, with 6 years of specialized engineering and 5 years of engineering supervision.

Has experience acting as senior lead, manager, and administrator for professional engineering service efforts. Has experience serving as the primary interface and point of contact with client program authorities and representatives on technical and program issues. Has experience in translating program objectives into project requirements and specifications. Has experience in supervising professional engineering services program and project operations by developing procedures, planning and directing execution of all aspects of the effort, and monitoring, integrating, and reporting progress. Has experience in interacting, communicating, and advising at the highest government and corporate levels. Has specialized experience in one or more functional or operational domains and expertise in related government, military, and commercial applications. Demonstrates technical achievement at the highest government and corporate levels, including the ability to identify, evaluate, and propose original and practicable methods of resolving complex problems. Is recognized for superior high-level private- and/or public-sector achievement. Supervises principal engineers and reports to corporate management. Has experience and expertise in systems design or test engineering.

There are four skill/experience levels in this labor category (levels 305–308), with separate pricing for either an Analytic Services Inc. site or a client site (see the pricing section). The minimum experience required is 5 years plus a master's degree or equivalent (see the "Education/ Experience Equivalency" table at the beginning of this section). Fifteen years' experience is generally required at the highest skill/experience level (308). Analytic Services Inc. determines the level by identifying the special skills and qualifications required and matching those to the specific task(s).

| | | | | |
|--|---|---|---|--|
| <u>1.</u> <u>Executive</u> <u>Professional</u> <u>Staff</u> | <u>2.</u> <u>Engineering</u> <u>Program</u> <u>Manager</u> | <u>3.</u> <u>Principal</u> <u>Engineer(Chemical,</u> <u>Civil, Electrical, and</u> <u>Mechanical)</u> | <u>4.</u> <u>Senior Engineer</u> <u>(Chemical, Civil,</u> <u>Electrical, and</u> <u>Mechanical)</u> | <u>5.</u> <u>Engineer</u> <u>(Chemical, Civil,</u> <u>Electrical, and</u> <u>Mechanical)</u> |
| <u>6.</u> <u>Functional</u> <u>Area</u> <u>Specialist</u> | <u>7.</u> <u>Technical</u> <u>Advisor</u> | <u>8.</u> <u>Associate</u> | <u>9.</u> <u>Editorial and</u> <u>Graphics</u> <u>Specialist</u> | <u>10.</u> <u>Technical and</u> <u>Administrative</u> <u>Specialist</u> |

3. Principal Engineer—Chemical, Civil, Electrical, and Mechanical

Develops and applies advanced engineering design methods, theories, and research techniques in the investigation and solution of complex and advanced technical problems. Applies engineering experience to design and performs such functions as system integration, configuration management, quality assurance testing, and acquisition and resource management. Plans, conducts, technically directs, and evaluates projects or major phases of significant projects, coordinating the efforts of engineers and technical support staff. Analyzes, designs, develops, implements, tests, or evaluates engineering systems, subsystems, or components. Analyzes functional requirements of operational systems, support systems, or management information systems. Organizes and documents findings of studies and prepares recommendations for implementation. Oversees and manages engineering projects and programs. Provides specialized knowledge in specific engineering processes, methods, or disciplines.

Minimum Education and Experience Requirements

Has a master's degree from an accredited graduate engineering educational institution in chemical, civil, electrical, and/or mechanical engineering or a related field or equivalent, with a minimum of 11 years of general engineering experience, 8 years of specialized engineering experience, and 4 years of engineering supervision. Or has a doctoral degree in engineering or a related field or equivalent, with a minimum of 8 years of general engineering experience, 5 years of specialized engineering experience, and 4 years of engineering supervision. Reports to a senior executive or program manager.

Has experience as a senior engineer. Has experience in supervising and managing senior engineers and multiple projects. May be a program manager. Works closely with customers to anticipate problems, changes, and shifting requirements on program performance objectives. Has specialized experience and expertise in systems design and/or test engineering in specific system(s) under consideration or in specific engineering processes or disciplines such as development of systems performance specifications to meet operational objectives, development and evaluation of system concepts to satisfy performance specifications, coordination of systems design, fabrication, integration, test, and evaluation, and/or oversight and assessment of configuration management activities.

Has experience in devising novel, successful solutions to complex tasks or projects. Devises original designs, tests, engineering analyses, and/or evaluations. Originates design analyses that are accepted and used by the engineering community. Normally is widely recognized for achievements, technical expertise, and meritorious standing within the professional field.

There are four skill/experience levels in this labor category (levels 309–312), with separate pricing for either an Analytic Services Inc. site or a client site (see the pricing section). The minimum experience required is 8 years plus a master's degree or equivalent (see the "Education/ Experience Equivalency" table at the beginning of this section), with specialized experience as noted above. Fifteen years' experience is generally required at the highest skill/experience level (312). Analytic Services Inc. determines the level by identifying the special skills and qualifications required and matching those to the specific task(s).

| | | | | |
|--|---|---|---|--|
| <u>1.</u> <u>Executive</u> <u>Professional</u> <u>Staff</u> | <u>2.</u> <u>Engineering</u> <u>Program</u> <u>Manager</u> | <u>3.</u> <u>Principal</u> <u>Engineer(Chemical,</u> <u>Civil, Electrical, and</u> <u>Mechanical)</u> | <u>4.</u> <u>Senior Engineer</u> <u>(Chemical, Civil,</u> <u>Electrical, and</u> <u>Mechanical)</u> | <u>5.</u> <u>Engineer</u> <u>(Chemical, Civil,</u> <u>Electrical, and</u> <u>Mechanical)</u> |
| <u>6.</u> | <u>7.</u> | <u>8.</u> | <u>9.</u> | <u>10.</u> |

[Functional Area Specialist](#)

[Technical Advisor](#)

[Associate](#)

[Editorial and Graphics Specialist](#)

[Technical and Administrative Specialist](#)

4. Senior Engineer—Chemical, Civil, Electrical, and Mechanical

Develops and applies advanced engineering design methods, theories, and research techniques in the investigation and solution of complex and difficult systems design requirements and problems. Applies engineering experience to perform such functions as system integration, configuration management, quality assurance testing, and acquisition and resource management. Analyzes, designs, develops, implements, tests, or evaluates engineering systems, subsystems, or components. Analyzes functional requirements of operational systems, support systems, or management information systems. Organizes and documents findings of studies and prepares recommendations for implementation. Oversees and manages projects or tasks. Reports to a principal engineer, program manager, or senior executive.

Minimum Education and Experience Requirements

Has a bachelor's degree from an accredited graduate engineering educational institution in chemical, civil, electrical, and/or mechanical engineering or a related field or equivalent, with a minimum of 4 years' specialized engineering experience. Has a minimum of 2 years' engineering supervision required for Levels 3 and 4.

Has experience as an engineer. Has experience in supervising other engineers and managing projects, contracts, funds, and resources. Uses advanced methods of program management and software for planning and tracking. Has experience in understanding the project requirements and products. Has experience in conceptualizing and developing engineering designs and solutions that meet the requirements. Has experience in subdividing an engineering project into its component tasks (the work breakdown structure) and breaking down the overall specifications into subsystem and piece-parts specifications. Organizes other engineers into a working team and assigns them tasks. Reviews task engineers' plans, schedules, and required resources and consolidates them into an overall plan. Obtains and evaluates progress from the task engineers and consolidates technical progress, schedule, and resources expended. Works with little supervision but reports technical progress, schedule, and resources expended and required to higher management and the customer.

There are four skill/experience levels in this labor category (levels 313–316), with separate pricing for either an Analytic Services Inc. site or a client site (see the pricing section). The minimum experience required is 4 years plus a master's degree or equivalent (see the "Education/ Experience Equivalency" table at the beginning of this section), with specialized experience as noted above. Ten years' experience is generally required at the highest skill/experience level (316). Analytic Services Inc. determines the level by identifying the special skills and qualifications required and matching those to the specific task(s).

[1. Executive Professional Staff](#)

[2. Engineering Program Manager](#)

[3. Principal Engineer \(Chemical, Civil, Electrical, and Mechanical\)](#)

[4. Senior Engineer \(Chemical, Civil, Electrical, and Mechanical\)](#)

[5. Engineer \(Chemical, Civil, Electrical, and Mechanical\)](#)

[6. Functional Area Specialist](#)

[7. Technical Advisor](#)

[8. Associate](#)

[9. Editorial and](#)

[10. Technical and Administrative Specialist](#)

5. Engineer—Chemical, Civil, Electrical, and Mechanical

Designs and applies advanced methods, theories, and research techniques in the investigation and solution of complex and difficult systems design requirements and problems. Applies engineering experience to perform such functions as system integration, configuration management, quality assurance testing, or acquisition and resource management. Analyzes, designs, develops, implements, tests, or evaluates system components related to engineering or functional requirements of operational systems, support systems, or management information systems.

Minimum Education and Experience Requirements

Has a bachelor's degree in chemical, civil, electrical, and/or mechanical engineering from an accredited undergraduate engineering educational institution. Has experience in obtaining design and engineering and techniques from engineering literature, including electronic and Internet sources. Applies engineering principles to perform engineering analyses and to plan and design systems, subsystems, and piece parts using state-of-the-art design and applications software and other engineering techniques. Develops performance criteria. Develops, integrates, and/or evaluates systems from simulations or tests. Tests systems, subsystems, and piece parts for performance. Specifies and/or selects commercial off-the-shelf components for the particular project or designs custom components. Requires minimal supervision from a project senior engineer. Reports progress and problems to the project senior engineer. May supervise other engineers.

There are four skill/experience levels in this labor category (levels 317–320), with separate pricing for either an Analytic Services Inc. site or a client site (see the pricing section). The minimum experience required is a bachelor's degree or equivalent (see the "Education/Experience Equivalency" table at the beginning of this section), with engineering specialization as noted above. Four years' experience is generally required at the highest skill/experience level (320). Analytic Services Inc. determines the level by identifying the special skills and qualifications required and matching those to the specific task(s).

| | | | | |
|---|--|--|--|---|
| 1. Executive Professional Staff | 2. Engineering Program Manager | 3. Principal Engineer(Chemical, Civil, Electrical, and Mechanical) | 4. Senior Engineer (Chemical, Civil, Electrical, and Mechanical) | 5. Engineer (Chemical, Civil, Electrical, and Mechanical) |
| 6. Functional Area Specialist | 7. Technical Advisor | 8. Associate | 9. Editorial and Graphics Specialist | 10. Technical and Administrative Specialist |

6. Functional Area Specialist

Gathers and organizes information on problems or procedures, including present operating procedures. Analyzes data, develops information, and assesses available solutions or alternative methods of proceeding. Coordinates with clients and trains users to ensure smooth implementation and functional performance of new systems, procedures, or organizations. Develops and implements operational tests and assessments. Develops and maintains functional and operating documentation. Plans study of work problems and procedures (for example, organizational change, communications, information flow, decision-making processes, control processes, operational effectiveness, or cost analyses). Organizes and documents findings of studies and prepares recommendations for implementation of new systems, procedures, or organizational changes. Oversees and manages projects and programs. Provides specialized knowledge in specific functional or operational domains, analysis methods, or disciplines.

Minimum Education and Experience Requirements

Must possess academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken, including computer science, information systems, decision sciences, architecture, planning, design, engineering, operations research, math, physics, political science, international relations, liberal arts, business or management, and economics or other social sciences.

Has experience in conducting analyses of systems, operations, and management problems. Has knowledge of techniques and tools of analysis—for example, modeling and simulation, operations research techniques, functional decomposition, surveys, business process reengineering, and policy analysis. Has experience in conceptualizing and developing solutions, formulating problem statements conducive to application of analytical methods, and developing analysis methods and approaches. Has experience in a broad scope of applications and uses of analysis methods, such as requirements analyses, system and subsystem definition, program and process analyses, evaluations, cost-benefit analyses, and planning. Has experience in managing projects, contracts, funds, and resources. Has specialized experience in one or more functional or operational domains and expertise in related government, military, and commercial applications. Has specialized experience and expertise in analysis of specific systems under consideration or in specific analysis methods or disciplines. Has experience operating with management processes providing sophisticated planning, scheduling, performance tracking, and risk management. Has experience in management structures geared toward delivery of end-item products and the application of repeatable processes, modern development methodologies, and techniques such as simulations, wargaming, prototyping, and systems demonstrations.

There are four skill/experience levels in this labor category (levels 321–324), with separate pricing for either an Analytic Services Inc. site or a client site (see the pricing section). The minimum experience required is 8 years plus a master's degree or equivalent (see the "Education/ Experience Equivalency" table at the beginning of this section). Fifteen years' experience is generally required at the highest skill/experience level (324). Analytic Services Inc. determines the level by identifying the special skills and qualifications required and matching those to the specific task(s).

1.
Executive
Professional
Staff

2.
Engineering
Program
Manager

3.
Principal
Engineer(Chemical,
Civil, Electrical, and
Mechanical)

4.
Senior Engineer
(Chemical, Civil,
Electrical, and
Mechanical)

5.
Engineer
(Chemical, Civil,
Electrical, and
Mechanical)

6.
Functional
Area
Specialist

7.
Technical
Advisor

8.
Associate

9.
Editorial and
Graphics
Specialist

10.
Technical and
Administrative
Specialist

7. Technical Advisor

Gathers and organizes information on problems or procedures, including present operating procedures. Analyzes data, develops information, and assesses available solutions or alternative methods of proceeding. Coordinates with clients and trains users to ensure smooth implementation and functional performance of new systems, procedures, or organizations. Develops and implements operational tests and assessments. Develops and maintains functional and operating documentation. Plans study of work problems and procedures (for example, organizational change, communications, information flow, decision-making processes, control processes, operational effectiveness, or cost analyses). Organizes and documents findings of studies and prepares recommendations for implementation of new systems, procedures, or organizational changes. Oversees and manages projects and programs.

Minimum Education and Experience Requirements

Must possess academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken, including computer science, information systems, decision sciences, architecture, planning, design, engineering, operations research, math, physics, political science, international relations, liberal arts, business or management, or economics or other social sciences.

Has experience in conducting analyses of systems, operations, and management problems. Has knowledge of techniques and tools of analysis—for example, modeling and simulation, operations research techniques, functional decomposition, surveys, business process reengineering, and policy analysis. Has experience in conceptualizing and developing solutions, formulating problem statements conducive to application of analytical methods, and development of analysis methods and approaches. Has experience in a broad scope of applications and uses of analysis methods, such as requirements analyses, system and subsystem definition, program and process analyses, evaluations, cost-benefit analyses, and planning. Has experience in managing projects, contracts, funds, and resources.

There are four skill/experience levels in this labor category (levels 325–328), with separate pricing for either an Analytic Services Inc. site or a client site (see the pricing section). The minimum experience required is 4 years plus a bachelor's degree or equivalent (see the "Education/ Experience Equivalency" table at the beginning of this section). Ten years' experience is generally required at the highest skill/experience level (328). Analytic Services Inc. determines the level by identifying the special skills and qualifications required and matching those to the specific task(s).

1.
Executive
Professional
Staff

2.
Engineering
Program
Manager

3.
Principal
Engineer(Chemical,
Civil, Electrical, and
Mechanical)

4.
Senior Engineer
(Chemical, Civil,
Electrical, and
Mechanical)

5.
Engineer
(Chemical, Civil,
Electrical, and
Mechanical)

6.
Functional
Area
Specialist

7.
Technical
Advisor

8.
Associate

9.
Editorial and
Graphics
Specialist

10.
Technical and
Administrative
Specialist

8. Associate

Gathers and organizes information on problems or procedures, including present operating procedures. Analyzes data, develops information, and assesses available solutions or alternative methods of proceeding. Coordinates with clients and trains users to ensure smooth implementation and functional performance of new systems, procedures, or organizations. Develops and implements operational tests and assessments. Develops and maintains functional and operating documentation.

Minimum Education and Experience Requirements

Must possess academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken, including computer science, information systems, decision sciences, architecture, planning, design, engineering, operations research, math, physics, political science, international relations, liberal arts, business or management, and economics or other social sciences.

Has experience in conducting analyses of systems, operations, and management problems. Has knowledge of techniques and tools of analysis—for example, modeling and simulation, operations research techniques, functional decomposition, surveys, business process reengineering, and policy analysis.

There are four skill/experience levels in this labor category (levels 329–332), with separate pricing for either an Analytic Services Inc. site or a client site (see the pricing section). The minimum experience required is a bachelor's degree or equivalent (see the "Education/Experience Equivalency" table at the beginning of this section). Four years' experience is generally required at the highest skill/experience level (332). Analytic Services Inc. determines the level by identifying the special skills and qualifications required and matching those to the specific task(s).

| | | | | |
|--|---|---|---|--|
| <u>1.</u> <u>Executive</u> <u>Professional</u> <u>Staff</u> | <u>2.</u> <u>Engineering</u> <u>Program</u> <u>Manager</u> | <u>3.</u> <u>Principal</u> <u>Engineer(Chemical,</u> <u>Civil, Electrical, and</u> <u>Mechanical)</u> | <u>4.</u> <u>Senior Engineer</u> <u>(Chemical, Civil,</u> <u>Electrical, and</u> <u>Mechanical)</u> | <u>5.</u> <u>Engineer</u> <u>(Chemical, Civil,</u> <u>Electrical, and</u> <u>Mechanical)</u> |
| <u>6.</u> <u>Functional</u> <u>Area</u> <u>Specialist</u> | <u>7.</u> <u>Technical</u> <u>Advisor</u> | <u>8.</u> <u>Associate</u> | <u>9.</u> <u>Editorial and</u> <u>Graphics</u> <u>Specialist</u> | <u>10.</u> <u>Technical and</u> <u>Administrative</u> <u>Specialist</u> |

9. Editorial and Graphics Specialist

Researches, organizes, writes, edits, proofreads, and produces data for use in a wide variety of complex technical publications requiring knowledge and understanding of the subject matter and allied fields. Recommends overall organization and layout, editorial standards, publication methods, and the like. Coordinates publications with outside sources as needed. Ensures that technical documentation is accurate, is complete, meets editorial guidelines and government specifications, and adheres to standards for quality, graphics, coverage, format, and style. Designs and develops graphics and illustrations for use in technical materials, manuals, and other publications and for inclusion in software and applications development. Operates computer hardware and software to prepare, revise, print, and store text, illustrations, graphs, charts, etc.; operates equipment such as still and video cameras for the design and production of photos and videotapes. Formulates concepts and renders illustrations and detail from

models, sketches, memory, written or verbal instructions, and imagination. Selects type, draws lettering, lays out material, or performs related duties. Determines the style, technique, and medium best suited to produce the desired effect and conforms to reproduction requirements.

Minimum Education and Experience Requirements

Must possess academic education, professional training, or equivalent experience in areas appropriate for the work undertaken, including communications, English, journalism, liberal arts, applicable technical fields, graphics design, art, or other related fields.

Has experience in documentation disciplines including technical writing, editing, layout, document development and production, and desktop publishing. Has experience in visual arts disciplines, including graphics design, illustration, photography, and video. Has a background in the design and presentation of multimedia environments, including incorporation of audio, video, text, and graphics into multimedia and single-medium presentations. Has knowledge and experience with equipment and software for the design and production of documents, graphics, videotape, and web documents.

There are six skill/experience levels in this labor category (levels 333–338), with separate pricing for either an Analytic Services Inc. site or a client site (see the pricing section). The minimum experience required is 3 years plus a high school diploma or equivalent (see the “Education/ Experience Equivalency” table at the beginning of this section). A bachelor’s degree plus 5 years’ experience is generally required at the highest skill/experience level (338). ANSER determines the level by identifying the special skills and qualifications required and matching those to the specific task(s).

| | | | | |
|--|---|---|---|--|
| <u>1.</u> <u>Executive</u> <u>Professional</u> <u>Staff</u> | <u>2.</u> <u>Engineering</u> <u>Program</u> <u>Manager</u> | <u>3.</u> <u>Principal</u> <u>Engineer(Chemical,</u> <u>Civil, Electrical, and</u> <u>Mechanical)</u> | <u>4.</u> <u>Senior Engineer</u> <u>(Chemical, Civil,</u> <u>Electrical, and</u> <u>Mechanical)</u> | <u>5.</u> <u>Engineer</u> <u>(Chemical, Civil,</u> <u>Electrical, and</u> <u>Mechanical)</u> |
| <u>6.</u> <u>Functional</u> <u>Area</u> <u>Specialist</u> | <u>7.</u> <u>Technical</u> <u>Advisor</u> | <u>8.</u> <u>Associate</u> | <u>9.</u> <u>Editorial and</u> <u>Graphics</u> <u>Specialist</u> | <u>10.</u> <u>Technical and</u> <u>Administrative</u> <u>Specialist</u> |

10. Technical and Administrative Specialist

Supports research and analysis functions, compiles specified research and data, interprets basic research data, and reviews research publications for pertinent information. Provides inputs to research staff in a concise, logical, well-organized format for use in communications to clients. Provides administrative and secretarial assistance by performing document preparation or other office duties such as arranging and coordinating travel and meeting or conference facilities.

Minimum Education and Experience Requirements

Must possess education, professional training, or equivalent experience in areas appropriate for the work undertaken.

Has experience in all aspects of providing technical and administrative support to the research staff. Has experience in such areas as data collection and analyses, data presentation, preparation of briefings, and computer presentations, library research, administrative

procedures, and document preparation. Must have knowledge of and experience with appropriate software tools.

There are six skill/experience levels in this labor category (levels 339–344), with separate pricing for either an ANSER site or a client site (see the pricing section). The minimum experience required is 1 year plus a high school diploma or equivalent (see the “Education/Experience Equivalency” table at the beginning of this section). An associate’s degree plus 10 years’ experience is generally required at the highest skill/experience level (344). Analytic Services Inc. determines the level by identifying the special skills and qualifications required and matching those to the specific task(s).

| | | | | |
|--|---|---|---|--|
| <u>1.</u> <u>Executive</u> <u>Professional</u> <u>Staff</u> | <u>2.</u> <u>Engineering</u> <u>Program</u> <u>Manager</u> | <u>3.</u> <u>Principal</u> <u>Engineer(Chemical,</u> <u>Civil, Electrical, and</u> <u>Mechanical)</u> | <u>4.</u> <u>Senior Engineer</u> <u>(Chemical, Civil,</u> <u>Electrical, and</u> <u>Mechanical)</u> | <u>5.</u> <u>Engineer</u> <u>(Chemical, Civil,</u> <u>Electrical, and</u> <u>Mechanical)</u> |
| <u>6.</u> <u>Functional</u> <u>Area</u> <u>Specialist</u> | <u>7.</u> <u>Technical</u> <u>Advisor</u> | <u>8.</u> <u>Associate</u> | <u>9.</u> <u>Editorial and</u> <u>Graphics</u> <u>Specialist</u> | <u>10.</u> <u>Technical and</u> <u>Administrative</u> <u>Specialist</u> |

Analytic Services Inc. Labor Rates
Period of Performance: 7/2/07 – 7/1/08

| Analytic Services Inc. Labor Category | ANALYTIC SERVICES INC. SITE 7/2/07-7/1/08 | | CLIENT SITE 7/2/07-7/1/08 | |
|--|--|--------------------|--|--------------------|
| | Category # | Hourly Rate | Category # | Hourly Rate |
| Senior Executive Staff - Level 1 | 301A | \$152.25 | 301C | \$135.69 |
| Senior Executive Staff - Level 2 | 302A | \$160.09 | 302C | \$ 144.83 |
| Senior Executive Staff - Level 3 | 303A | \$166.35 | 303C | \$ 148.87 |
| Senior Executive Staff - Level 4 | 304A | \$173.12 | 304C | \$ 157.12 |
| Senior Executive Staff - Level 5 | 305A | \$209.78 | 305C | \$ 196.32 |
| Senior Executive Staff - Level 6 | 306A | \$289.13 | 306C | \$244.20 |
| Engineering Program Manager - Level 1 | 307A | \$132.02 | 307C | \$ 116.72 |
| Engineering Program Manager - Level 2 | 308A | \$144.23 | 308C | \$ 127.52 |
| Engineering Program Manager - Level 3 | 309A | \$155.55 | 309C | \$ 137.53 |
| Engineering Program Manager - Level 4 | 310A | \$163.19 | 310C | \$ 144.25 |
| Principal Engineer - Level 1 | 311A | \$126.13 | 311C | \$ 111.50 |
| Principal Engineer - Level 2 | 312A | \$142.96 | 312C | \$ 123.85 |
| Principal Engineer - Level 3 | 313A | \$153.43 | 313C | \$ 135.67 |
| Principal Engineer - Level 4 | 314A | \$163.16 | 314C | \$ 144.25 |
| Senior Engineer - Level 1 | 315A | \$75.57 | 315C | \$ 66.79 |
| Senior Engineer - Level 2 | 316A | \$86.47 | 316C | \$ 76.48 |
| Senior Engineer - Level 3 | 317A | \$97.07 | 317C | \$ 85.84 |
| Senior Engineer - Level 4 | 318A | \$111.99 | 318C | \$ 99.04 |
| Engineer - Level 1 | 319A | \$52.01 | 319C | \$ 45.99 |
| Engineer - Level 2 | 320A | \$56.25 | 320C | \$ 49.74 |
| Engineer - Level 3 | 321A | \$60.24 | 321C | \$ 53.24 |
| Engineer - Level 4 | 322A | \$66.51 | 322C | \$ 58.81 |
| Functional Area Specialist - Level 1 | 323A | \$104.06 | 323C | \$ 92.00 |
| Functional Area Specialist - Level 2 | 324A | \$118.57 | 324C | \$ 104.84 |
| Functional Area Specialist - Level 3 | 325A | \$131.16 | 325C | \$ 115.97 |
| Functional Area Specialist - Level 4 | 326A | \$147.60 | 326C | \$ 130.52 |
| Technical Advisor - Level 1 | 327A | \$63.52 | 327C | \$ 56.15 |
| Technical Advisor - Level 2 | 328A | \$73.14 | 328C | \$ 64.68 |
| Technical Advisor - Level 3 | 329A | \$81.76 | 329C | \$ 72.29 |
| Technical Advisor - Level 4 | 330A | \$91.73 | 330C | \$ 81.16 |
| Associate - Level 1 | 331A | \$41.00 | 331C | \$ 36.24 |
| Associate - Level 2 | 332A | \$46.42 | 332C | \$ 40.99 |
| Associate - Level 3 | 333A | \$51.28 | 333C | \$ 45.30 |
| Associate - Level 4 | 334A | \$58.56 | 334C | \$ 51.76 |
| Editorial and Graphics Specialist - Level 1 | 335A | \$41.31 | 335C | \$ 36.52 |
| Editorial and Graphics Specialist - Level 2 | 336A | \$48.23 | 336C | \$ 42.66 |
| Editorial and Graphics Specialist - Level 3 | 337A | \$61.34 | 337C | \$ 54.22 |
| Editorial and Graphics Specialist - Level 4 | 338A | \$75.73 | 338C | \$ 66.93 |
| Editorial and Graphics Specialist - Level 5 | 339A | \$89.83 | 339C | \$ 79.45 |

| | | | | |
|---|------|---------|------|----------|
| Editorial and Graphics Specialist - Level 6 | 340A | \$96.43 | 340C | \$ 85.29 |
| Technical and Admin Specialist - Level 1 | 341A | \$38.93 | 341C | \$ 34.40 |
| Technical and Admin Specialist - Level 2 | 342A | \$43.35 | 342C | \$ 38.34 |
| Technical and Admin Specialist - Level 3 | 343A | \$47.82 | 343C | \$ 42.29 |
| Technical and Admin Specialist - Level 4 | 344A | \$54.81 | 344C | \$ 48.49 |
| Technical and Admin Specialist - Level 5 | 345A | \$61.42 | 345C | \$ 54.35 |
| Technical and Admin Specialist - Level 6 | 346A | \$68.92 | 346C | \$ 60.90 |

Analytic Services Inc. Labor Rates
Period of Performance: 7/2/08 – 7/1/09

| Analytic Services Inc. Labor Category | ANALYTIC SERVICES INC. SITE 7/2/08-7/1/09 | | CLIENT SITE 7/2/08-7/1/09 | |
|---------------------------------------|--|-------------|------------------------------|-------------|
| | Category # | Hourly Rate | Category # | Hourly Rate |
| Senior Executive Staff - Level 1 | 301A | \$ 157.44 | 301C | \$ 140.26 |
| Senior Executive Staff - Level 2 | 302A | \$ 165.55 | 302C | \$ 149.72 |
| Senior Executive Staff - Level 3 | 303A | \$ 172.03 | 303C | \$ 153.92 |
| Senior Executive Staff - Level 4 | 304A | \$ 179.04 | 304C | \$ 162.43 |
| Senior Executive Staff - Level 5 | 305A | \$ 216.92 | 305C | \$202.99 |
| Senior Executive Staff - Level 6 | 306A | \$ 298.96 | 306C | \$ 252.50 |
| Engineering Program Manager - Level 1 | 307A | \$ 136.52 | 307C | \$ 120.73 |
| Engineering Program Manager - Level 2 | 308A | \$ 149.12 | 308C | \$131.85 |
| Engineering Program Manager - Level 3 | 309A | \$ 160.82 | 309C | \$ 142.20 |
| Engineering Program Manager - Level 4 | 310A | \$ 168.65 | 310C | \$149.13 |
| Principal Engineer - Level 1 | 311A | \$ 130.37 | 311C | \$ 115.28 |
| Principal Engineer - Level 2 | 312A | \$ 147.84 | 312C | \$ 128.01 |
| Principal Engineer - Level 3 | 313A | \$ 158.65 | 313C | \$ 140.25 |
| Principal Engineer - Level 4 | 314A | \$ 168.65 | 314C | \$ 149.13 |
| Senior Engineer - Level 1 | 315A | \$ 78.10 | 315C | \$ 69.10 |
| Senior Engineer - Level 2 | 316A | \$ 89.42 | 316C | \$ 79.05 |
| Senior Engineer - Level 3 | 317A | \$ 100.33 | 317C | \$ 88.73 |
| Senior Engineer - Level 4 | 318A | \$ 115.79 | 318C | \$ 102.35 |
| Engineer - Level 1 | 319A | \$ 53.75 | 319C | \$ 47.51 |
| Engineer - Level 2 | 320A | \$ 58.12 | 320C | \$ 51.39 |
| Engineer - Level 3 | 321A | \$ 62.29 | 321C | \$ 55.06 |
| Engineer - Level 4 | 322A | \$ 68.71 | 322C | \$ 60.77 |
| Functional Area Specialist - Level 1 | 323A | \$ 107.63 | 323C | \$ 95.14 |
| Functional Area Specialist - Level 2 | 324A | \$ 122.50 | 324C | \$ 108.32 |
| Functional Area Specialist - Level 3 | 325A | \$ 135.60 | 325C | \$119.91 |
| Functional Area Specialist - Level 4 | 326A | \$ 152.60 | 326C | \$ 134.94 |
| Technical Advisor - Level 1 | 327A | \$ 65.65 | 327C | \$ 58.05 |
| Technical Advisor - Level 2 | 328A | \$ 75.63 | 328C | \$ 66.87 |
| Technical Advisor - Level 3 | 329A | \$ 84.57 | 329C | \$ 74.78 |
| Technical Advisor - Level 4 | 330A | \$ 94.85 | 330C | \$ 83.85 |
| Associate - Level 1 | 331A | \$ 42.38 | 331C | \$ 37.48 |

| | | | | |
|---|------|----------|------|----------|
| Associate - Level 2 | 332A | \$ 48.01 | 332C | \$ 42.40 |
| Associate - Level 3 | 333A | \$ 53.05 | 333C | \$ 46.85 |
| Associate - Level 4 | 334A | \$ 60.52 | 334C | \$ 53.51 |
| Editorial and Graphics Specialist - Level 1 | 335A | \$ 42.75 | 335C | \$ 37.76 |
| Editorial and Graphics Specialist - Level 2 | 336A | \$ 49.83 | 336C | \$ 44.05 |
| Editorial and Graphics Specialist - Level 3 | 337A | \$ 63.44 | 337C | \$ 56.12 |
| Editorial and Graphics Specialist - Level 4 | 338A | \$ 78.34 | 338C | \$ 69.28 |
| Editorial and Graphics Specialist - Level 5 | 339A | \$ 92.89 | 339C | \$ 82.14 |
| Editorial and Graphics Specialist - Level 6 | 340A | \$ 99.74 | 340C | \$ 88.17 |
| Technical and Admin Specialist - Level 1 | 341A | \$ 40.19 | 341C | \$ 35.54 |
| Technical and Admin Specialist - Level 2 | 342A | \$ 44.79 | 342C | \$ 39.60 |
| Technical and Admin Specialist - Level 3 | 343A | \$ 49.48 | 343C | \$ 43.76 |
| Technical and Admin Specialist - Level 4 | 344A | \$ 56.69 | 344C | \$ 50.14 |
| Technical and Admin Specialist - Level 5 | 345A | \$ 63.47 | 345C | \$ 56.13 |
| Technical and Admin Specialist - Level 6 | 346A | \$ 71.28 | 346C | \$63.04 |

Analytic Services Inc. Labor Rates
Period of Performance: 7/2/09 – 7/1/10

| Analytic Services Inc. Labor Category | ANALYTIC SERVICES INC. SITE 7/2/09-7/1/10 | | CLIENT SITE 7/2/09-7/1/10 | |
|---------------------------------------|--|-------------|------------------------------|-------------|
| | Category # | Hourly Rate | Category # | Hourly Rate |
| Senior Executive Staff - Level 1 | 301A | \$162.96 | 301C | \$145.22 |
| Senior Executive Staff - Level 2 | 302A | \$171.32 | 302C | \$155.00 |
| Senior Executive Staff - Level 3 | 303A | \$179.04 | 303C | \$159.30 |
| Senior Executive Staff - Level 4 | 304A | \$185.30 | 304C | \$168.15 |
| Senior Executive Staff - Level 5 | 305A | \$225.54 | 305C | \$210.13 |
| Senior Executive Staff - Level 6 | 306A | \$309.40 | 306C | \$261.33 |
| Engineering Program Manager - Level 1 | 307A | \$141.28 | 307C | \$124.95 |
| Engineering Program Manager - Level 2 | 308A | \$154.35 | 308C | \$136.48 |
| Engineering Program Manager - Level 3 | 309A | \$166.48 | 309C | \$147.19 |
| Engineering Program Manager - Level 4 | 310A | \$174.58 | 310C | \$154.37 |
| Principal Engineer - Level 1 | 311A | \$134.96 | 311C | \$119.33 |
| Principal Engineer - Level 2 | 312A | \$153.03 | 312C | \$132.52 |
| Principal Engineer - Level 3 | 313A | \$164.18 | 313C | \$145.16 |
| Principal Engineer - Level 4 | 314A | \$174.58 | 314C | \$154.37 |
| Senior Engineer - Level 1 | 315A | \$80.82 | 315C | \$71.49 |
| Senior Engineer - Level 2 | 316A | \$92.58 | 316C | \$81.87 |
| Senior Engineer - Level 3 | 317A | \$103.85 | 317C | \$91.84 |
| Senior Engineer - Level 4 | 318A | \$119.89 | 318C | \$105.99 |
| Engineer - Level 1 | 319A | \$55.64 | 319C | \$49.19 |
| Engineer - Level 2 | 320A | \$60.19 | 320C | \$53.23 |
| Engineer - Level 3 | 321A | \$64.44 | 321C | \$56.98 |
| Engineer - Level 4 | 322A | \$71.16 | 322C | \$62.92 |

| | | | | |
|---|------|----------|------|----------|
| Functional Area Specialist - Level 1 | 323A | \$111.41 | 323C | \$98.49 |
| Functional Area Specialist - Level 2 | 324A | \$126.81 | 324C | \$112.14 |
| Functional Area Specialist - Level 3 | 325A | \$140.37 | 325C | \$124.12 |
| Functional Area Specialist - Level 4 | 326A | \$157.91 | 326C | \$139.61 |
| Technical Advisor - Level 1 | 327A | \$67.91 | 327C | \$60.04 |
| Technical Advisor - Level 2 | 328A | \$78.32 | 328C | \$69.24 |
| Technical Advisor - Level 3 | 329A | \$87.54 | 329C | \$77.42 |
| Technical Advisor - Level 4 | 330A | \$98.24 | 330C | \$86.85 |
| Associate - Level 1 | 331A | \$43.83 | 331C | \$38.75 |
| Associate - Level 2 | 332A | \$49.69 | 332C | \$43.92 |
| Associate - Level 3 | 333A | \$54.89 | 333C | \$48.55 |
| Associate - Level 4 | 334A | \$62.66 | 334C | \$55.38 |
| Editorial and Graphics Specialist - Level 1 | 335A | \$44.17 | 335C | \$39.02 |
| Editorial and Graphics Specialist - Level 2 | 336A | \$51.60 | 336C | \$45.62 |
| Editorial and Graphics Specialist - Level 3 | 337A | \$65.69 | 337C | \$58.08 |
| Editorial and Graphics Specialist - Level 4 | 338A | \$81.08 | 338C | \$71.68 |
| Editorial and Graphics Specialist - Level 5 | 339A | \$96.11 | 339C | \$84.99 |
| Editorial and Graphics Specialist - Level 6 | 340A | \$103.22 | 340C | \$91.26 |
| Technical and Admin Specialist - Level 1 | 341A | \$41.63 | 341C | \$36.81 |
| Technical and Admin Specialist - Level 2 | 342A | \$46.34 | 342C | \$40.98 |
| Technical and Admin Specialist - Level 3 | 343A | \$51.20 | 343C | \$45.23 |
| Technical and Admin Specialist - Level 4 | 344A | \$58.69 | 344C | \$51.89 |
| Technical and Admin Specialist - Level 5 | 345A | \$65.71 | 345C | \$58.11 |
| Technical and Admin Specialist - Level 6 | 346A | \$73.77 | 346C | \$65.24 |

Analytic Services Inc. Labor Rates
Period of Performance: 7/2/10 – 7/1/11

| Analytic Services Inc. Labor Category | ANALYTIC SERVICES INC. SITE 7/2/10-7/1/11 | | CLIENT SITE 7/2/10-7/1/11 | |
|---------------------------------------|--|-------------|------------------------------|-------------|
| | Category # | Hourly Rate | Category # | Hourly Rate |
| Senior Executive Staff - Level 1 | 301A | \$168.48 | 301C | \$150.16 |
| Senior Executive Staff - Level 2 | 302A | \$177.15 | 302C | \$160.25 |
| Senior Executive Staff - Level 3 | 303A | \$184.08 | 303C | \$164.70 |
| Senior Executive Staff - Level 4 | 304A | \$191.58 | 304C | \$173.85 |
| Senior Executive Staff - Level 5 | 305A | \$232.16 | 305C | \$217.25 |
| Senior Executive Staff - Level 6 | 306A | \$319.93 | 306C | \$270.24 |
| Engineering Program Manager - Level 1 | 307A | \$146.10 | 307C | \$129.17 |
| Engineering Program Manager - Level 2 | 308A | \$159.55 | 308C | \$141.09 |
| Engineering Program Manager - Level 3 | 309A | \$172.14 | 309C | \$152.22 |
| Engineering Program Manager - Level 4 | 310A | \$180.55 | 310C | \$159.63 |
| Principal Engineer - Level 1 | 311A | \$139.52 | 311C | \$123.35 |
| Principal Engineer - Level 2 | 312A | \$158.26 | 312C | \$137.05 |
| Principal Engineer - Level 3 | 313A | \$169.76 | 313C | \$150.10 |

| | | | | |
|---|------|----------|------|----------|
| Principal Engineer - Level 4 | 314A | \$180.55 | 314C | \$159.63 |
| Senior Engineer - Level 1 | 315A | \$83.60 | 315C | \$73.92 |
| Senior Engineer - Level 2 | 316A | \$95.68 | 316C | \$84.60 |
| Senior Engineer - Level 3 | 317A | \$107.38 | 317C | \$94.96 |
| Senior Engineer - Level 4 | 318A | \$123.92 | 318C | \$109.57 |
| Engineer - Level 1 | 319A | \$57.59 | 319C | \$50.89 |
| Engineer - Level 2 | 320A | \$62.25 | 320C | \$55.03 |
| Engineer - Level 3 | 321A | \$66.64 | 321C | \$58.92 |
| Engineer - Level 4 | 322A | \$73.56 | 322C | \$65.05 |
| Functional Area Specialist - Level 1 | 323A | \$115.15 | 323C | \$101.82 |
| Functional Area Specialist - Level 2 | 324A | \$131.16 | 324C | \$115.97 |
| Functional Area Specialist - Level 3 | 325A | \$145.17 | 325C | \$128.34 |
| Functional Area Specialist - Level 4 | 326A | \$163.31 | 326C | \$144.41 |
| Technical Advisor - Level 1 | 327A | \$70.24 | 327C | \$62.12 |
| Technical Advisor - Level 2 | 328A | \$80.91 | 328C | \$71.60 |
| Technical Advisor - Level 3 | 329A | \$90.55 | 329C | \$80.03 |
| Technical Advisor - Level 4 | 330A | \$101.51 | 330C | \$89.77 |
| Associate - Level 1 | 331A | \$45.34 | 331C | \$40.10 |
| Associate - Level 2 | 332A | \$51.37 | 332C | \$45.44 |
| Associate - Level 3 | 333A | \$56.76 | 333C | \$50.22 |
| Associate - Level 4 | 334A | \$64.78 | 334C | \$57.24 |
| Editorial and Graphics Specialist - Level 1 | 335A | \$45.70 | 335C | \$40.40 |
| Editorial and Graphics Specialist - Level 2 | 336A | \$53.33 | 336C | \$47.13 |
| Editorial and Graphics Specialist - Level 3 | 337A | \$67.88 | 337C | \$60.05 |
| Editorial and Graphics Specialist - Level 4 | 338A | \$83.82 | 338C | \$74.12 |
| Editorial and Graphics Specialist - Level 5 | 339A | \$99.38 | 339C | \$87.86 |
| Editorial and Graphics Specialist - Level 6 | 340A | \$106.75 | 340C | \$94.42 |
| Technical and Admin Specialist - Level 1 | 341A | \$43.04 | 341C | \$38.08 |
| Technical and Admin Specialist - Level 2 | 342A | \$47.06 | 342C | \$42.40 |
| Technical and Admin Specialist - Level 3 | 343A | \$53.00 | 343C | \$46.81 |
| Technical and Admin Specialist - Level 4 | 344A | \$60.68 | 344C | \$53.66 |
| Technical and Admin Specialist - Level 5 | 345A | \$67.97 | 345C | \$60.08 |
| Technical and Admin Specialist - Level 6 | 346A | \$76.26 | 346C | \$67.44 |

Analytic Services Inc. Labor Rates
Period of Performance: 7/2/11 – 7/1/12

| Analytic Services Inc. Labor Category | ANALYTIC SERVICES INC. SITE 7/2/11-7/1/12 | | CLIENT SITE 7/2/11-7/1/12 | |
|---------------------------------------|--|-------------|------------------------------|-------------|
| | Category # | Hourly Rate | Category # | Hourly Rate |
| Senior Executive Staff - Level 1 | 301A | \$174.19 | 301C | \$155.21 |
| Senior Executive Staff - Level 2 | 302A | \$183.14 | 302C | \$165.71 |
| Senior Executive Staff - Level 3 | 303A | \$190.34 | 303C | \$170.32 |
| Senior Executive Staff - Level 4 | 304A | \$198.09 | 304C | \$179.76 |

| | | | | |
|---|------|----------|------|----------|
| Senior Executive Staff - Level 5 | 305A | \$240.06 | 305C | \$224.65 |
| Senior Executive Staff - Level 6 | 306A | \$330.83 | 306C | \$279.44 |
| Engineering Program Manager - Level 1 | 307A | \$151.09 | 307C | \$133.58 |
| Engineering Program Manager - Level 2 | 308A | \$165.02 | 308C | \$145.89 |
| Engineering Program Manager - Level 3 | 309A | \$177.98 | 309C | \$157.34 |
| Engineering Program Manager - Level 4 | 310A | \$186.66 | 310C | \$165.03 |
| Principal Engineer - Level 1 | 311A | \$144.23 | 311C | \$127.49 |
| Principal Engineer - Level 2 | 312A | \$163.53 | 312C | \$141.70 |
| Principal Engineer - Level 3 | 313A | \$175.53 | 313C | \$155.18 |
| Principal Engineer - Level 4 | 314A | \$186.66 | 314C | \$165.02 |
| Senior Engineer - Level 1 | 315A | \$86.44 | 315C | \$76.45 |
| Senior Engineer - Level 2 | 316A | \$98.95 | 316C | \$87.49 |
| Senior Engineer - Level 3 | 317A | \$111.07 | 317C | \$98.19 |
| Senior Engineer - Level 4 | 318A | \$128.15 | 318C | \$113.33 |
| Engineer - Level 1 | 319A | \$59.46 | 319C | \$52.56 |
| Engineer - Level 2 | 320A | \$64.32 | 320C | \$56.87 |
| Engineer - Level 3 | 321A | \$68.93 | 321C | \$60.94 |
| Engineer - Level 4 | 322A | \$76.06 | 322C | \$67.29 |
| Functional Area Specialist - Level 1 | 323A | \$119.06 | 323C | \$105.28 |
| Functional Area Specialist - Level 2 | 324A | \$135.61 | 324C | \$119.91 |
| Functional Area Specialist - Level 3 | 325A | \$150.07 | 325C | \$132.70 |
| Functional Area Specialist - Level 4 | 326A | \$168.86 | 326C | \$149.31 |
| Technical Advisor - Level 1 | 327A | \$72.66 | 327C | \$64.26 |
| Technical Advisor - Level 2 | 328A | \$83.70 | 328C | \$74.04 |
| Technical Advisor - Level 3 | 329A | \$93.60 | 329C | \$82.77 |
| Technical Advisor - Level 4 | 330A | \$105.01 | 330C | \$92.86 |
| Associate - Level 1 | 331A | \$46.88 | 331C | \$41.47 |
| Associate - Level 2 | 332A | \$53.09 | 332C | \$46.96 |
| Associate - Level 3 | 333A | \$58.64 | 333C | \$51.86 |
| Associate - Level 4 | 334A | \$66.95 | 334C | \$59.21 |
| Editorial and Graphics Specialist - Level 1 | 335A | \$47.29 | 335C | \$41.83 |
| Editorial and Graphics Specialist - Level 2 | 336A | \$55.17 | 336C | \$48.78 |
| Editorial and Graphics Specialist - Level 3 | 337A | \$70.19 | 337C | \$62.07 |
| Editorial and Graphics Specialist - Level 4 | 338A | \$86.62 | 338C | \$76.59 |
| Editorial and Graphics Specialist - Level 5 | 339A | \$102.82 | 339C | \$90.93 |
| Editorial and Graphics Specialist - Level 6 | 340A | \$110.34 | 340C | \$97.55 |
| Technical and Admin Specialist - Level 1 | 341A | \$44.48 | 341C | \$39.31 |
| Technical and Admin Specialist - Level 2 | 342A | \$49.57 | 342C | \$43.83 |
| Technical and Admin Specialist - Level 3 | 343A | \$54.75 | 343C | \$48.41 |
| Technical and Admin Specialist - Level 4 | 344A | \$62.75 | 344C | \$55.48 |
| Technical and Admin Specialist - Level 5 | 345A | \$70.26 | 345C | \$62.12 |
| Technical and Admin Specialist - Level 6 | 346A | \$78.86 | 346C | \$69.71 |

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